



UNLIMITED SUMMER BONUSES HAVE BEEN EXTENDED

Earn \$25 for every qualifying app you submit through July.

Start selling today to earn \$25 for every app you submit in July for one of these eligible products.

- › Cancer Treatment
- › Flexible Choice Cancer
- › Flexible Choice Heart Attack & Stroke
- › Accident Expense
- › Accident Treatment
- › Critical Choice Cancer, Heart & Stroke
- › Cash Advantage Critical Illness
- › Final Expense

No limit to the bonuses you can earn.

Business and marketing materials are available at AgentViewCigna.com.

Policy must be issued and active at time of payout. Agent must have two policies to begin activation of bonus.

Together, all the way.®



Official rules

1. Cigna Supplemental Benefits will provide automated reporting on a monthly basis.
2. Qualifying Cigna Supplemental Health products include: Flexible Choice Cancer and Heart Attack & Stroke, Critical Choice Cancer and Heart Attack & Stroke, Critical Illness, Cancer Treatment, and Accident Expense & Treatment, insured by Loyal American Life Insurance Company (LOYAL). Qualifying Final Expense product includes: Individual and Companion Whole Life, insured by LOYAL.
3. Qualifying policies must be signed during the program period, beginning July 1, 2018 and become effective within 30 days of the sign date to count toward the incentive program. The amount of qualifying policies must be met by the end of the calendar month to qualify. Policies must be received by August 9, 2018.
4. Eligibility of qualifying policies will be determined approximately 30 days after the policy effective date. Business must effectuate in order to qualify and must be issued and active at the time of payment.
5. There will be multiple bonus payouts, and timing of each will be dependent on the effective date of policies.
6. All qualifying business must have a minimum of \$300 in issued annualized premium (IAP). All qualifying business must either have a minimum IAP of \$300 or the sum of two policies written on a single insured must be equal to or greater than \$300.
7. All payouts are subject to your state's regulations. Program not available in Minnesota, Washington and West Virginia.
8. Cigna Supplemental Benefits and its affiliates hold no liability during the promotion.
9. We will make all determinations regarding the promotion, including but not limited to whether an agent is qualified. Our decisions will be final and conclusive.
10. Replacements do not count toward qualifications.
11. Your promotion payout amount will count toward earnings and will be taxed accordingly.
12. The agent must be in good standing with Cigna Supplemental Benefits and not violate the terms of their Agreement.
13. Bonus payments are made payable to the Producer or Agency that receives standard commissions payments.
14. Production numbers shown in other sources may include production with other products that do not count toward this promotion qualification.
15. An agent's in-force policyholder block must maintain company average persistency and placement levels in order to qualify.
16. Multiple awards are not available when applications exceed the qualification level. Only one award per person.
17. We reserve the right to revise the promotion rules at any time without notice and also reserve the right to terminate the promotion.

