

# Short Term Medical Bonus

**National General**   
Accident & Health



## Our big STM plan can earn you big cash!

National General is opening the doors to writing agents to earn big bonuses when selling our current Short Term Medical plan, as well as our new enhanced version, in select states! Every Short Term Medical plan you sell with submission dates from August 1, 2019, to January 1, 2020, will earn you extra cash!

**Starting August 1 in** | AL, AR, AZ, FL, GA, KY, LA, MS, NE, OK, SC, TX, WI, WV, and WY.

Sell	Earn
STM - 12 month or more	<b>\$30 each</b>

## August 30, sell our enhanced STM in

| AL, AZ, FL, GA, KY, LA, SC, TX, WI, WV

Sell	Earn
STM PPO - 12 or 24 month	<b>\$60 each</b>
STM PPO - 36 month	<b>\$110 each</b>

Earn an additional 2% on your STM commission when you add on any Supplemental Product when packaged with a 12 month or more STM plan.

## Earnings are endless!

There's no minimum or maximum here, so sell as much as you want. You decide!

## No time to lose, get started today!

Contact me to learn more:



*See reverse side for rules and details.*

# BONUS CAMPAIGN GUIDELINES

- To be eligible for the 2% STM commission increase, the supplement premium amount must be equal to or more than \$18 per month, and the STM must be 12 months or greater.
- Bonus applies to new Short Term Medical plans and eligible combined sales packages submitted from August 1, 2019, to January 1, 2020.
- Each Short Term Medical plan and eligible combined sales package must be in force for a minimum of 90 days to qualify for the applicable bonus. Chargeback of bonuses for plans that do not stay on the books for 90 days will be deducted from subsequent commission payments.
- Bonus applies only to 12 month Short Term Medical durations or longer, including 6x2 and 3x4 coverage solutions. Three or six month Short Term Medical plans are not eligible.
- Maximum duration for 12 month plans is 12 months minus one day (364 days). The 12x2 option consists of 2 policies with the maximum durations of 12 months minus one day. 24 month and 36 month renewable options provide a full 24 or 36 months of coverage.
- Bonus not available for sales in: DC, IA, IL, IN, KS, MD, ME, MI, MO, MT, NC, ND, NV, OH, OR, SD, TN, UT, VA.
- Bonus payments will be made to the same agent/agency to whom the applicable commissions related to the qualifying sales will be paid.
- Agents must be appropriately licensed and appointed with National Health Insurance Company, Integon Indemnity Corporation, Integon National Insurance Company and/or Time Insurance Company, as applicable, on the dates sales are made and the bonuses are paid.
- Bonuses will be considered taxable income and reported on recipients' FORM 1099-MISC.
- Bonuses will be paid no more than 90 days following the end of the campaign.
- All usual commission and persistency rules apply.
- Policies not taken and internal replacement policies do not qualify for the bonus.
- National General reserves the right to cancel, suspend and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.