

# Extra cash from July 1, 2020, to December 31, 2020!

## **SELL**

Underwritten Medicare Supplement Insurance plans

Open Enrollment Medicare Supplement Insurance plans

Call us to learn more:

# **EARN**

\$200°

\$50<sup>1</sup>

### No Limits! Sell as many as you can!

Bonus cash kicks in once you hit 3 sales and applies to every Med Supp sale made that month!

See reverse for bonus campaign guidelines.

**Note:** In CA, MO, and OR, Anniversary and Birthday Rule business is paid at the open enrollment rate. This bonus is not available for sales in Minnesota.

#### Agent use only. Not for distribution to consumers. THESE PLANS PROVIDE LIMITED BENEFITS.

Plan availability varies by state. National General Accident & Health markets products underwritten by National Health Insurance Company, Integon National Insurance Company, and Integon Indemnity Corporation. NGAH-MEDSUPPTHREEMIN-BONUS (07/2020) © 2020 National Health Insurance Company. All rights reserved.

Guaranteed Issue business does not qualify for any bonuses.

## **BONUS CAMPAIGN GUIDELINES**

- Qualifying sales include National General Underwritten and Open Enrollment Medicare
   Supplement Insurance issued plans submitted July 1, 2020, through December 31, 2020.
- Plans must be issued and in force for a minimum of two months, with premium paid, to qualify for the bonus.
- At least three plans must be sold during a month to recieve the bonus. Once the requirements have been met on at least 3 sales for a month, the bonus will apply to all sales made that month.
- Only Direct Paid Agents are eligible to earn qualifying bonuses, Licensed Only Agents (LOA) do not qualify for this bonus program.
- Agents must be appropriately licensed and appointed with the applicable underwriting company (National Health Insurance Company, Integon National Insurance Company, and/or Integon Indemnity Corporation) on the dates the sales are made and the bonus is paid.
- Bonus payments will be made to the same agent/agency to whom the applicable commissions
  related to the sales of the National General Medicare Supplement Insurance plans will be paid.
- Bonus money will be considered taxable income and reported on recipients' FORM 1099-MISC.
- Bonuses will be paid no more than 90 days following the end of the campaign.
- All usual commission and persistency rules apply.
- National General reserves the right to cancel, suspend, and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.